### **METROPOLITAN TRANSPORTATION COMMISSION (MTC)**

#### STATEMENT OF REVENUE AND EXPENDITURE

Fiscal Year 2024

For the Period Ended December 31, 2023

|                                      |            |             |             |          |              | ANNUAL   |
|--------------------------------------|------------|-------------|-------------|----------|--------------|----------|
|                                      | CURRENT    | PRIOR YEAR  | \$          | %        | REVISED      | % OF     |
|                                      | ACTUAL     | ACTUAL      | VARIANCE    | VARIANCE | BUDGET       | BUDGET   |
| REVENUES                             |            |             |             |          |              |          |
| Sales tax                            | 7,779,418  | 8,146,172   | (366,754)   | -4.50%   | 16,588,664   | 46.90%   |
| Grants - Federal                     | 17,938,657 | 14,498,268  | 3,440,389   | 23.73%   | 189,060,087  | 9.49%    |
| Grants - State                       | 3,791,737  | 5,220,459   | (1,428,722) | -27.37%  | 96,846,582   | 3.92%    |
| Local agencies revenues and refunds  | 24,819,497 | 2,100,778   | 22,718,719  | 1081.44% | 34,038,320   | 72.92%   |
| Investment income (charge)           | 1,435,329  | 217,147     | 1,218,182   | 561.00%  | 2,079,253    | 69.03%   |
| TOTAL REVENUES                       | 55,764,638 | 30,182,824  | 25,581,814  | 84.76%   | 338,612,906  | 16.47%   |
| EXPENDITURES                         |            |             |             |          |              |          |
| Salaries and benefits                | 22,408,821 | 19,854,717  | 2,554,104   | 12.86%   | 53,908,918   | 41.57%   |
| Travel                               | 128,639    | 177,989     | (49,350)    | -27.73%  | 1,307,050    | 9.84%    |
| Overhead and indirect costs          | 4,924,897  | 4,562,614   | 362,283     | 7.94%    | 11,660,836   | 42.23%   |
| Professional fees                    | 19,018,123 | 9,000,190   | 10,017,933  | 111.31%  | 249,316,798  | 7.63%    |
| Allocations to other agencies        | 907,688    | 1,822,731   | (915,043)   | -50.20%  | 56,054,601   | 1.62%    |
| Capital outlay                       | 139,840    | -           | 139,840     | 100.00%  | -            | 0.00%    |
| TOTAL EXPENDITURES                   | 47,528,008 | 35,418,241  | 12,109,767  | 34.19%   | 372,248,203  | 12.77%   |
| EXCESS OF REVENUES OVER EXPENDITURES | 8,236,630  | (5,235,417) | 13,472,047  | -257.33% | (33,635,297) | -24.49%  |
| OTHER FINANCING SOURCES (USES)       |            |             |             |          |              |          |
| Transfer in                          | 13,230,426 | 10,287,794  | 2,942,632   | 28.60%   | 34,630,766   | 38.20%   |
| TOTAL TRANSFERS                      | 13,230,426 | 10,287,794  | 2,942,632   | 28.60%   | 34,630,766   | 38.20%   |
| NET SURPLUS / DEFICIT                | 21,467,056 | 5,052,377   | 16,414,679  | 324.89%  | 995,469      | 2156.48% |

## Clipper Operating STATEMENT OF REVENUE AND EXPENSE

#### Fiscal Year 2024

For the Period Ended December 31, 2023

|                                                           |            |            |           |           |            | ANNUAL  |
|-----------------------------------------------------------|------------|------------|-----------|-----------|------------|---------|
|                                                           | CURRENT    | PRIOR YEAR | \$        | %         | REVISED    | % OF    |
|                                                           | ACTUAL     | ACTUAL     | VARIANCE  | VARIANCE  | BUDGET     | BUDGET  |
| Clipper 1 Operating                                       |            |            |           |           |            |         |
| REVENUES                                                  |            |            |           |           |            |         |
| Regional Mesasure 2 (RM2)                                 | 1,099,109  | 1,134,557  | (35,448)  | -3.12%    | 3,988,344  | 27.56%  |
| State of Good Repair (SGR)                                | 42,487     | -          | 42,487    | 100.00%   | 390,133    | 10.89%  |
| State Transit Assistance (STA)                            | 4,076,514  | 3,472,012  | 604,502   | 17.41%    | 7,700,000  | 52.94%  |
| Coronavirus Aid, Relief and Economic Security Act (CARES) | 121,231    | -          | 121,231   | 100.00%   | 120,000    | 101.03% |
| Inactive Accounts                                         | -          | -          | -         | 0.00%     | 5,000,000  | 0.00%   |
| Float Account Interest                                    | 3,582,146  | 1,293,465  | 2,288,681 | 176.94%   | 500,000    | 716.43% |
| Transit Operators                                         | 5,817,753  | 4,773,294  | 1,044,459 | 21.88%    | 14,000,000 | 41.56%  |
| TOTAL REVENUES                                            | 14,739,240 | 10,673,328 | 4,065,912 | 38.09%    | 31,698,477 | 46.50%  |
| EXPENDITURES                                              |            |            |           |           |            |         |
| Staff cost                                                | 269,367    | 271,672    | (2,305)   | -0.85%    | 864,077    | 31.17%  |
| General Operations                                        | 311,941    | 347,439    | (35,498)  | -10.22%   | 114,400    | 272.68% |
| Clipper Operations                                        | 10,575,786 | 8,770,883  | 1,804,903 | 20.58%    | 30,720,000 | 34.43%  |
| TOTAL EXPENSES                                            | 11,157,094 | 9,389,994  | 1,767,100 | 18.82%    | 31,698,477 | 35.20%  |
|                                                           |            |            |           |           |            |         |
| EXCESS OF REVENUES OVER EXPENDITURES                      | 3,582,146  | 1,283,334  | 2,298,812 | 179.13%   | -          |         |
| Clipper 2 Operating                                       |            |            |           |           |            |         |
| REVENUES                                                  |            |            |           |           |            |         |
| Regional Mesasure 2 (RM2)                                 | 59,628     | 365,190    | (305,563) | -83.67%   | 2,359,798  | 2.53%   |
| State of Good Repair (SGR)                                | 1,528,138  | 922,294    | 605,843   | 65.69%    | 4,914,458  | 31.09%  |
| State Transit Assistance (STA)                            | -          | -          | -         | 0.00%     | 850,000    | 0.00%   |
| Low Carbon Transit Operations (LCTOP)                     | -          | -          | -         | 0.00%     | 6,000,000  | 0.00%   |
| Clipper Cards                                             | 333        | -          | 333       | 100.00%   | 2,750,000  | 0.01%   |
| Inactive Accounts                                         | -          | -          | -         | 0.00%     | 2,000,000  | 0.00%   |
| Float Account Interest                                    | -          | -          | -         | 0.00%     | 600,000    | 0.00%   |
| Transit Operators                                         | 779,759    | 581,862    | 197,898   | 34.01%    | 14,844,108 | 5.25%   |
| TOTAL REVENUES                                            | 2,367,858  | 1,869,346  | 498,511   | 26.67%    | 34,318,364 | 6.90%   |
| EXPENDITURES                                              |            |            |           |           |            |         |
| Staff cost                                                | 617,928    | 430,251    | 187,677   | 43.62%    | 1,647,964  | 37.50%  |
| General Operations                                        | 500        | 182        | 318       | 174.71%   | 10,400     | 4.81%   |
| Clipper Operations                                        | 2,178,952  | 1,441,857  | 737,094   | 51.12%    | 32,660,000 | 6.67%   |
| TOTAL EXPENSES                                            | 2,797,380  | 1,872,290  | 925,089   | 49.41%    | 34,318,364 | 8.15%   |
| EXCESS OF REVENUES OVER EXPENDITURES                      | (429,522)  | (2,944)    | (426,578) | 14489.84% |            |         |

# MTC Cash and Investment December 31, 2023

| CASH                                    | BALANCE       |
|-----------------------------------------|---------------|
| US Bank Checking - MTC                  | \$122,687,277 |
| Total                                   | 122,687,277   |
| INVESTMENTS*                            |               |
| Government -Sponsored Enterprises (GSE) | 83,668,809    |
| US Treasury                             | 66,708,551    |
| Mutual Funds                            | 307,223       |
| Municipal Bonds                         | -             |
| CAMP                                    | 66,272,437    |
| LAIF                                    | 37,707,186    |
| Total                                   | 254,664,207   |
| TOTAL CASH AND INVESTMENTS              | \$377,351,483 |
| * Market values                         |               |
|                                         | 40.450.404    |
| Interest Earnings for December 2023     | \$2,469,401   |
| Cumulative Earnings FY2023-24           | \$11,071,082  |

## PURCHASE ORDERS EXECUTED BY DEPUTY EXECUTIVE DIRECTOR \$25,000-\$200,000

As of December 31, 2023 (Unaudited)

|         |                      | (Onductica) |
|---------|----------------------|-------------|
| P015642 | SEAMLESS BAY AREA    | \$25,000    |
| P015660 | GARTNER INC.         | \$106,470   |
| P015661 | INSIGHT PUBLIC SECTO | \$95,522    |
| P015681 | THOMSON REUTERS-WEST | \$27,500    |
| P015686 | CARAHSOFT TECHNOLOGY | \$26,572    |
| P015699 | AD CLUB              | \$96,000    |
| P015701 | ESRI INC             | \$118,625   |
| P015708 | AT&T                 | \$85,000    |
| P015722 | DLT SOLUTIONS LLC    | \$150,000   |
| P015723 | DLT SOLUTIONS LLC    | \$200,000   |
| P015726 | GOLDEN STAR TECHNOLO | \$142,430   |
| P015730 | CORNERSTONE ONDEMAND | \$38,232    |
| P015731 | ACACIA INVESTMENT HO | \$34,200    |
| P015732 | CARAHSOFT TECHNOLOGY | \$34,200    |
| P015751 | ZAPPROVED            | \$38,000    |
| P015752 | TABORDA SOLUTIONS IN | \$36,811    |
| P015776 | CARAHSOFT TECHNOLOGY | \$25,076    |
| P015781 | AT&T                 | \$35,000    |
| P015786 | BORDERLAN INC        | \$26,924    |
| P015802 | CARAHSOFT TECHNOLOGY | \$141,472   |
| P015803 | GARTNER INC.         | \$191,875   |
| P015805 | BANK OF AMERICA      | \$25,000    |
| P015812 | SHI                  | \$34,000    |
| P015821 | ANOTHER DANCING BEAR | \$25,000    |
| P015829 | CARAHSOFT TECHNOLOGY | \$133,167   |
| P015832 | CDW GOVERNMENT INC   | \$50,000    |
| P015833 | GOVCONNECTION        | \$85,000    |
| P015836 | INTERNATIONAL EFFECT | \$45,000    |
| P015848 | SSP DATA             | \$30,000    |
| P015858 | GRANICUS             | \$31,000    |
| P015863 | SSP DATA             | \$43,863    |
| P015872 | ONNA TECHNOLOGIES    | \$78,714    |
| P015873 | SYSTEM SOFT TECHNOLO | \$200,000   |
| P015879 | CARAHSOFT TECHNOLOGY | \$59,889    |
| P015884 | SHI                  | \$73,230    |
| P015908 | SSP DATA             | \$179,926   |
|         |                      |             |

## PURCHASE ORDERS EXECUTED BY DEPUTY EXECUTIVE DIRECTOR \$25,000-\$200,000

As of December 31, 2023 (Unaudited)

|         |                      | <u> </u>  |
|---------|----------------------|-----------|
| P015910 | RALPH ANDERSEN AND A | \$47,775  |
| P015922 | GREENINFO NETWORK    | \$48,150  |
| P015924 | UNICOM GOVERNMENT IN | \$31,000  |
| P015939 | ASANA INC            | \$50,158  |
| P015940 | INSIGHT PUBLIC SECTO | \$25,360  |
| P015943 | AMERICAN MANAGEMENT  | \$34,000  |
| P015944 | CARAHSOFT TECHNOLOGY | \$92,598  |
| P015946 | P&M HOLDING GROUP LL | \$55,000  |
| P015958 | IRON MOUNTAIN OFF SI | \$27,000  |
| P015962 | GOVCONNECTION        | \$84,803  |
| P015963 | CARAHSOFT TECHNOLOGY | \$105,111 |
| P015967 | CARAHSOFT TECHNOLOGY | \$26,700  |