Bay Area Toll Authority

Oversight Committee

June 11, 2025 **Agenda Item 4c-25-0698**

Purchase Orders – Advanced Toll Collection and Accounting Telecommunication Services, Cloud Services, and Network Maintenance:

i. AT&T ($630,000)

ii. GovConnection, Inc. dba Connection – Public Sector Solution ($500,000)

iii. SSP Data ($210,000)

Subject:

A request for Committee approval of purchase orders for annual hardware maintenance, telecommunication services, cloud services and network maintenance in support of the Advanced Toll Collection and Accounting System (ATCAS) for the seven state-owned toll bridges, subject to the approval of the FY2025-26 BATA budget. Each vendor will be procured using a collaborative intergovernmental procurement agreement (IPA), which satisfies BATA's procurement requirements.

Background:

Telecommunication Services – AT&T ($630,000): The toll plaza datacenters, all in the east bay, are interconnected with host datacenters at the Benicia-Martinez toll administration building and at the Bay Area Metro Center (BAMC) in San Francisco through AT&T leased-line services. These services support the transfer of tolling information, such as toll tag data or license plate images, as well as the transfer of data between ATCAS and the Regional Customer Service Center. For reliability, BATA utilizes redundant AT&T connections at each of the datacenters. The agreement will be procured through a purchase order using the state of California's CalNet NextGen IPA.

Microsoft Licensing & Cloud Services – GovConnection, Inc. dba Connection – Public Sector Solutions ($500,000): Staff began the transition of information technology services from on-premise servers at BAMC and at the Benicia-Martinez toll administration building to the Microsoft Azure Cloud in 2023. The transition of information technology services will support BATA's transition of its next generation toll system to the cloud to leverage its resiliency, elasticity, and security. Staff anticipates an increase of $200,000 compared to last year due to increased usage of cloud services. The cloud services will be procured from GovConnection, an authorized Microsoft Azure reseller, through a Region 4 Education Service Center Agreement (Region 4 ESC) IPA.

Network Maintenance Services – SSP Data ($210,000): Cisco routers and switches are used throughout the ATCAS network to transmit toll data between the plaza and host datacenters and

a hardware and software maintenance agreement is needed to ensure that staff has timely access to replacement Cisco hardware, software and security updates, and technical support. The estimated cost of maintenance services is $210,000 and will be procured from SSP Data, an authorized Cisco reseller, through a purchase order using a National Cooperative Purchasing Agreement (NCPA) IPA.

Neither GovConnection nor AT&T are small businesses or disadvantaged business enterprises and do not utilize subcontractors for these services. SSP Data is a small business enterprise (SBE #56663) and does not utilize subcontractors for its services.

Issues:
None identified.

Recommendations:

- Staff recommends that this Committee authorize the Executive Director or designee to issue a purchase order to AT&T in an amount not to exceed $630,000 to provide services as described herein, subject to the approval of the FY 2025-26 BATA budget.
- Staff recommends that this Committee authorize the Executive Director or designee to issue a purchase order to GovConnection in an amount not to exceed $500,000 to provide services as described herein, subject to the approval of the FY 2025-26 BATA budget.
- Staff recommends that this Committee authorize the Executive Director or designee to issue a purchase order to SSP DATA in an amount not to exceed $210,000 to provide services as described herein, subject to the approval of the FY 2025-26 BATA budget.

Attachments:

- Attachment A – SSP Data Disadvantaged Business and Small Business Enterprise Status
- Summary of Proposed Purchase Order – AT&T
- Summary of Proposed Purchase Order – GovConnection, Inc. dba Connection – Public Sector Solution
- Summary of Proposed Purchase Order - SSP Data

Andrew B. Fremier

Attachment A

Disadvantaged Business Enterprise and Small Business Enterprise Status

	Firm Name	Role on Project	DBE * Yes	If DBE Yes, List #	DBE No	SBE** Yes	If SBE Yes, List #	SBE No
Prime Contractor	SSP Data	Network Consulting Services			X	X	56663	

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

Request for Committee Approval

Summary of Proposed Purchase Order

Work Item No.:	1252
Consultant:	AT&T Aurora, IL
Work Project Title:	Advanced Toll Collection and Accounting System
Purpose of Project:	Monthly service cost for network telecommunications
Brief Scope of Work:	Provide leased-line telecommunication services in support of the Advance Toll Collection and Accounting System network.
Project Cost Not to Exceed:	$630,000
Funding Source:	Toll Bridge Program Operating Budget
Fiscal Impact:	Funds to be included in the FY 2025-26 Toll Bridge Program Operating Budget, subject to approval.
Motion by Committee:	That the Executive Director or designee is authorized to issue a purchase order to AT&T for the services described above and in the BATA Oversight Summary Sheet dated June 11, 2025, and the Chief Financial Officer is authorized to set aside $630,000 for such purchase order, subject to approval of the FY 2025-2026 BATA budget.
BATA Oversight:	
	Margaret Abe-Koga, Chair
Approved:	June 11, 2025

Request for Committee Approval

Summary of Proposed Purchase Order

Work Item No.:	1252
Consultant:	GovConnection, Inc. dba Connection – Public Sector Solution Rockville, MD
Work Project Title:	Advanced Toll Collection and Accounting System
Purpose of Project:	Cloud services
Brief Scope of Work:	Provide cloud services for BATA services in support of Advanced Toll Collection and Accounting System
Project Cost Not to Exceed:	$500,000
Funding Source:	Toll Bridge Program Operating Budget
Fiscal Impact:	Funds to be included in the FY 2025-26 Toll Bridge Program Operating Budget, subject to approval.
Motion by Committee:	That the Executive Director or designee is authorized to issue a purchase order to GovConnection for the services described above and in the BATA Oversight Summary Sheet dated June 11, 2025, and the Chief Financial Officer is authorized to set aside $500,000 for such purchase order, subject to approval of the FY 2025-2026 BATA budget.
BATA Oversight:	
	Margaret Abe-Koga, Chair
Approved:	June 11, 2025

Request for Committee Approval

Summary of Proposed Purchase Order

Work Item No.:	1252
Consultant:	SSP Data Richmond, CA
Work Project Title:	Advanced Toll Collection and Accounting System
Purpose of Project:	Network maintenance agreement
Brief Scope of Work:	Provide network maintenance agreement for Cisco networking equipment.
Project Cost Not to Exceed:	$210,000
Funding Source:	Toll Bridge Program Operating Budget
Fiscal Impact:	Funds to be included in the FY 2025-26 Toll Bridge Program Operating Budget, subject to approval.
Motion by Committee:	That the Executive Director or designee is authorized to issue a purchase order to SSP Data for the services described above and in the BATA Oversight Summary Sheet dated June 11, 2025, and the Chief Financial Officer is authorized to set aside $210,000 for such purchase order, subject to approval of the FY 2025-2026 BATA budget.
BATA Oversight:	
	Margaret Abe-Koga, Chair
Approved:	June 11, 2025