Bay Area Toll Authority
Oversight Committee

October 8, 2025 **Agenda Item 5d-25-1214**

Purchase Order Amendment– FasTrak® Toll Tags: Star Systems America, LLC ($3,425,000)

Subject:

A request to issue a purchase order amendment for Fiscal Year (FY) 2025-2026 in an amount not to exceed $3,425,000 to Star Systems America, LLC to provide 700,000 non-retail interior FasTrak® 6C toll tags.

Background:

In June 2023, following a competitive procurement, this Committee approved a purchase order to Star Systems America, LLC to provide 720,000 non-retail interior 6C FasTrak® toll tags. In January 2025, this Committee approved a purchase order to Star Systems America, LLC to provide an additional 960,000 non-retail interior 6C FasTrak® toll tags. The inventory of tags from this purchase order was originally expected to last until September 2026.

To meet updated California Code of Regulations, Title 21, Section 1700.3 requirements, which calls for sunsetting of the previous Title 21 protocol transponders by January 1, 2027, BATA created a customer call to action campaign to encourage customers to replace Title 21 transponders with new 6C protocol transponders by December 31, 2026. Title 21 protocol transponders kept in circulation after the sunset date are at risk of not being read on toll ways, potentially impacting customer discounts (ex. HOV rates). Since the first mailing of customer notices in July 2025, customer response has greatly exceeded staff's forecasts. Continuing at this elevated pace, current transponder supplies are expected to last through April 2026.

To maintain a continuous supply of toll tags, staff is seeking to amend the existing purchase order on a sole source basis. This amendment would supply up to 700,000 non-retail interior 6C transponders. This additional supply would provide BATA staff with sufficient time to complete a new procurement without disruptions to tag supply. Pricing for this purchase order amendment would be provided at the same per unit costs as the current purchase order (prices listed in Attachment A).

Star Systems America, LLC is neither a small business nor disadvantaged business enterprise and currently has no subcontractors.

Issues:

None identified.

Recommendations:

Staff recommends that the Committee authorize the Executive Director or designee to issue a purchase order amendment in an amount not to exceed $3,425,000 to Star Systems America, LLC. Funds are included in the FY 2025-2026 BATA budget to provide non-retail interior FasTrak® toll tags.

Attachments:

- Attachment A – Price Breakdown of Transponder Purchase
- Request for Committee Approval – Summary of Proposed Purchase Order (Star Systems America, LLC)

Andrew B. Fremier

Attachment A

Price Breakdown Based on Star Systems America, LLC Provided Prices from August 4, 2025

Table 1: Non-Retail Interior 6C Toll Tag Pricing

Star System America	Quantity	Per Unit Price	Total
Non-Retail Tags	700,000	$4.50	$3,150,000.00
Sales Tax (8.625%)			$271,687.50
		Total PO Value	$3,421,687.50

Request for Committee Approval

Summary of Proposed Purchase Order Amendment

Work Item No.:	1253
Consultant:	Star Systems America, LLC
Work Project Title:	Non-Retail Interior 6C FasTrak® Toll Tags
Purpose of Project:	To provide non-retail interior FasTrak® toll tags.
Brief Scope of Work:	Provide non-retail interior FasTrak® toll tags to support the regional toll bridges and express lanes operations.
Project Cost Not to Exceed:	$3,425,000.00
Funding Source:	Toll Bridge Rehabilitation Program Funds
Fiscal Impact:	$3,425,000.00 in funds is included in the FY 2025-2026 Toll Bridge Rehabilitation Program Budget
Motion by Committee:	That the Executive Director or designee is authorized to issue a purchase order to Star Systems America, LLC to provide non-retail interior 6C FasTrak® toll tags as described above and in the BATA Oversight Committee Summary Sheet dated October 8, 2025 and the Chief Financial Officer is authorized to set aside funds in the amount of $3,425,000.00 for such purchase order.

BATA Oversight Committee:

Margaret Abe-Koga, Chair

Approved: October 8, 2025