Bay Area Toll Authority
Oversight Committee

June 10, 2026 **Agenda Item 5e-26-0627**

Contract: American Express Credit Card Processing for the FasTrak® Electronic Toll Collection Program - American Express Travel Related Services Company, Inc. ($3,000,000)

Subject:

Staff requests that the Committee authorize BATA to enter into an agreement with American Express Travel Related Services Company, Inc. (AMEX), for the acceptance and processing of American Express cards for the FasTrak program, through June 30, 2027. Actual costs will be based on American Express card usage by customers, and staff estimates processing and acceptance costs for FY 2026-27 will not exceed $3,000,000.

Background:

The FasTrak Electronic Toll Collection (ETC) program enables patrons to pay their tolls electronically at Bay Area toll facilities, including the Bay Area Toll Authority's (BATA) seven-state owned bridges, the Golden Gate Bridge, and the Bay Area Express Lanes.

In June 2024, BATA executed a subscription agreement under the State of California Department of General Services' contract with American Express (AMEX). This subscription allows BATA to utilize the pricing, terms, and conditions negotiated under the State's Master Service Agreement and is effective through June 30, 2026.

The Master Service Agreement between the State of California Department of General Services and AMEX remains in effect through June 30, 2027. To maintain continuity of service and ensure ongoing acceptance and processing of American Express payments for FasTrak customers, BATA will renew its subscription for an additional year when the current subscription expires on June 30, 2026.

On average, annual deposits from American Express card payment transactions total $116,400,000 for the FasTrak program. The estimated American Express credit card processing costs in FY 2025-26 are approximately $2,600,000. Based on current transaction volumes, the annual toll increase, and the planned toll differential implementation in 2027, AMEX processing costs are projected to be $3,000,000 in FY 2026-27.

Issues:

None identified.

Recommendations:

Staff requests that the Committee authorize the Executive Director or designee to negotiate and enter into an agreement with American Express Travel Related Services Company, Inc., for credit card processing services in an amount not to exceed $3,000,000 for FY 2026-27, subject to approval of the FY2026-27 BATA budget.

Attachment:

- Request for Committee Approval – Summary of Proposed Contract

Andrew B. Fremier

Request for Committee Approval

Summary of Proposed Contract

Work Item No.:	8900
Consultant:	American Express Travel Related Services Company, Inc. New York, NY
Work Project Title:	Credit Card Processing Services For FasTrak Electronic Toll Collection (ETC) Program
Purpose of Project:	To provide credit card processing services.
Brief Scope of Work:	To provide credit card processing services for American Express cards for the FasTrak ETC program, including the Bay Area Toll Authority's seven-state owned bridges, the Golden Gate Bridge, and Bay Area Express lanes.
Project Cost Not to Exceed:	$3,000,000
Funding Source:	BATA Toll Bridge Program Operating Funds
Fiscal Impact:	Funds are subject to approval of the FY2026-27 BATA budget.
Motion by Committee:	That the Executive Director or designee is authorized to negotiate and enter into a contract with American Express Travel Related Services Company, Inc. for credit card processing services described above and in the BATA Oversight Committee Summary Sheet dated June 10, 2026 and that the Chief Financial Officer is authorized to set aside funds for such contract, subject to approval of the FY2026-27 BATA budget.
BATA Oversight Committee:	_____ Margaret Abe-Koga, Chair
Approved:	June 10, 2026